

CLIENT
Genesys Works

INDUSTRY
Non-Profit Organization /
Workforce Training



SERVICE
Commercial Lease /
Tenant Representation

The Challenge

Genesys Works is a Houston-based, non-profit organization that enables underprivileged high school students to join the economic mainstream by providing them with the knowledge and work experience required to succeed as professionals. After seven years in Houston and a successful entry into the Twin Cities in 2008, Genesys Works was poised to continue its replication by opening its first satellite location in Saint Paul. Genesys Works needed to find affordable space in downtown Saint Paul; however, the company could not commit to a long-term lease due to the fact that Genesys Works did not have firm funding commitments from its partners.

The Meridian Management Strategy

- Searched available properties in the Minnesota Commercial Association of Realtors (MNCAR) database;
- Broadcast e-mail to building owners and brokers in the downtown Saint Paul area.

The Result

- Located and negotiated a cost-effective, short-term lease for space at Galtier Plaza in Saint Paul, which met both budget and flexible lease term requirements;
- Located an affordable, short-term space to lease while the operation was being established.

About Meridian Management, Inc.

Meridian Management, Inc. is a commercial real estate company based in St. Paul, Minnesota, that specializes in providing commercial tenant representation to clients—large and small—throughout the Twin Cities metro. Since property owners pay our fees, we provide commercial tenant representation at no cost to businesses and corporations. Utilizing our years of experience as owners/investors, developers and property managers, we can help you make an informed decision on your next lease or building purchase.

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